THE

Publishers' Weekly

[*Formerly the TRADE CIRCULAR.*]

With which is incorporated the

American Literary Gazette and Publishers' Circular.

Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AMERICAN BOOK TRADE UNION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. V. No. 18. NEW YORK, Saturday, May 2, 1874. WHOLE No. 120.

IMPORTANT ANNOUNCEMENT.

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EDITED BY

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THE

UNIFORM TRADE LIST ANNUAL

For 1874-1875,

In addition to a much fuller representation of Publishers' and Stationers' Trade Lists than in last year's volume, is to contain a *specially prepared* Reference List of Books *recorded in the Publishers' Weekly from Jan.* 16, 1873, *to July* 1, 1874 (*eighteen months*), *all arranged in one Alphabet*, uniform with the Reference List of Books from Jan. 18, 1872, to Jan. 16, 1873—a feature which alone is worth the price of subscription. The volume is expected to comprise over 1800 pages large 8vo, bound in cloth.

TERMS.

1. *The price will be One Dollar per copy.*
2. *In order to insure the contributing publishers against any waste of material and unnecessary expense, and ourselves against any risk which the low price would not warrant, only a very limited number of copies will be bound beyond the number of copies subscribed for, and these will be sold at a price justified by the value of the volume.*
3. *It is desirable that the subscription should be closed at the earliest date possible. In order to comply with the generally expressed request to have the volume ready two months earlier than last year, at least in time to be of use for making up fall orders, publishers should be notified of the number of Catalogues and Trade Lists needed by June* 1*st at the latest. Almost all the shortcomings of last year's issue may be attributed to the short time given for the preparation of so extensive a work.*
4. *No subscription can be accepted after the number of copies to be printed has been determined upon.*
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6. *Remittances should be made by money order on New York, or registered letter, as we cannot be responsible for any losses. Receipt for remittance, with attached order for delivery will be sent by return mail.*
7. *Booksellers, in their own interest, are requested to call the attention of librarians and large bookbuyers to the* ANNUAL; *but copies ordered by the latter must be subscribed for through booksellers. Except in the case of subscribers to the Publishers' Weekly, all inquirers will be referred to their local dealer.*

Orders for over 1,000 copies of the TRADE LIST ANNUAL for 1873-1874 were received after publication day too late to be filled by the publisher. It is to be hoped that the disappointed, and the trade in general, will come forward more promptly this year.

F. LEYPOLDT, Publisher,

P. O. Box 4295, N. Y.

PORTER & COATES'

New Publications.

Published April 30.

GERDA.

A NOVEL. By Mme. Schwartz, author of "Gold and Name," "Guilt and Innocence," "The Son of the Organ-Grinder," etc., etc. Translated from the original Swedish by Selma Borg and Marie A. Brown. 12mo, cloth, black and gold.....$1.50; paper, $1.00

This is one of the best and most interesting works of this famous and popular writer.

PUBLISHED APRIL 23.

THE SPORTSMAN'S CLUB AFLOAT.

By Harry Castlemon, author of the "Rocky Mountain Series," "The Gunboat Series," etc. Illustrated by Bensell. Cloth, black and gold.....$1.25

This is the second volume of the "Sportsman's Club Series," and *more* than sustains the interest of its predecessor. It is *the* juvenile of the season.

PUBLISHED APRIL 9.

THE HEROES OF THE SEVEN HILLS.

By Mrs. C. H. B. Laing, author of "The Seven Kings of the Seven Hills," a Child's History of Rome. Illustrated. Cloth, black and gold.....$1.25

The welcome given to Mrs Laing's first volume ensures an extended popularity for this one.

LIBERAL TERMS TO THE TRADE.

PORTER & COATES, PUBLISHERS,

PHILADELPHIA

The Publishers' Weekly.

MAY 2, 1874.

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Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are desired as much earlier as possible. *Address P. O. Box 4295.*

Subscriptions and Advertisements, from England, received by B. F. Stevens, 17 Henrietta Street, Covent Garden, London. Subscriptions from the European Continent filled by E. Steiger, 22 and 24 Frankfort Street, New York, and all German booksellers.

NOTICE TO SUBSCRIBERS.

Subscribers to the PUBLISHERS' WEEKLY *will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.*

No bills will hereafter be sent except to houses with whom we have an open account. ***If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.***

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The postage on the WEEKLY, *which, if paid in advance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.*

NOTES IN SEASON.

MESSRS. PORTER & COATES announce that hereafter their "Library of Approved Authors" will be known as "The International Series of Novels"—in which series, "Gerda, or the Children of Work," from the Swedish of Madame Schwartz, is now ready. This will shortly be followed by Carl Duleps' "Valentine, the Countess," translated by S. C., the translator of "Must It Be?" etc.; and during May they promise "Bessie Fairfax," by Holm Lee; "No Alternative," by Annie Thomas; and new editions of "Charlotte Ackerman," by Otto Muller, and "Gustave Adolph," by Z. Topelius, uniform with the "International Series."

THE binding of the Scribners' "Bric-a-brac Series" will be very beautiful. It is in gray cloth, with side stamping in black and gold, the side being almost entirely covered by the pretty design. The first volume, reminiscences of Planche, Chorley and Young, will make a volume of above 300 pages.

THE Appletons announce for early publication the new work of Canon Kingsley, in which he treats the important subject of "Health and Education," and a new volume from that remarkable writer, James Hinton.

To the books already noticed as to be ready at Harper's next week, viz., "John Worthington's Name," Mr. Benedict's new novel, and "A Fast Life on the Modern Highway," we have to add one still more important, Mr. Chas. Nordhoff's work on "Northern California, Oregon and the Sandwich Islands," in a handsome illustrated volume. The practical and popular character of the previous work will ensure a welcome for this.

MESSRS. PORTER & COATES have issued a new catalogue of English and American books, comprising many rare and valuable works suitable for library collection.

J. W. DE FOREST, author of "Kate Beaumont," "The Wetherel Affair," &c., has nearly finished the manuscript of a new novel, intended for serial publication, but not yet engaged. It paints certain salient features of American society of the present day, and is entitled "Playing the Mischief."

THE new volume of poetry by George Eliot, shortly to be issued by Osgood, will contain her poems contributed to the English magazines, one of which appeared in the *Atlantic* solely, and some poetical work as yet unpublished.

MR. HOWELL'S new story is announced for the June *Atlantic*. It is called "A Forlorn Hope." and the scene is to be Venice, though the characters are Americans.

MESSRS. ROBERT CLARKE & Co. are about to add to their interesting Legal Classic Series "Eunomus; or, Dialogues concerning the Law and Constitution of England," with an essay on Dialogue, by Edward Wynne. First American from the fifth London edition, 2 vols., 8vo. This set of reprints includes some of the most valuable old works known to the law.

THE *Tribune* states that Mr. Charles Nordhoff has been for some time engaged in collecting the materials for a detailed account of the Communistic Societies now existing in the United States. For this purpose he has been visiting, and personally examining, all of these societies—no slight undertaking, as they are scattered from Maine to Oregon. He proposes, we understand, to give an account of the religious creeds and practices, the peculiar social customs and regulations, the history and present numbers, condition and industries of each society.

F. B. PATTERSON, 61 Liberty street, New York, has just published two curious and graphic portraits of Old New York, viz.: a fac-simile of the map of 1728, showing old water front, ante-revolutionary names of streets, &c., mounted on linen, with stick and roller, price $1.00; and a reprint of first New York Directory, 1786, containing about three hundred names, a list of the members of Congress, the almanac of the day, the arrivals and departures of the mail, &c., presenting an interesting mirror of those times, price 50 cents; fine paper, $1.50.

QUITE a literature is forming about the vacant Wisconsin bishopric. Rev. Prof. Burt, of the General Theological Seminary, is to issue, through Mr. Whittaker, a work on Eucharistic Presence, Eucharistic Sacrifice, and Eucharistic Adoration, being an examination of "A Theological Defense for Rev. James De Koven, D. D."

MESSRS. A. K. BUTTS & Co. will publish, in the course of the year, a monograph on Spiritualism by Dr. F. R. Marvin.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Abbott.—Commentary on Matthew. By Rev. Lyman Abbott. Part 3. 8°, pp. 64. Pap. 25 c.....*Barnes.*

Adams.—Memoirs of John Quincy Adams, comprising portions of his Diary from 1795 to 1848. Edited by Charles Francis Adams. Vol. 1. With portrait. 8°. (Corr. price.) $5.....*Lippincott.*

Auerbach.—Waldfried. A Novel. By Berthold Auerbach. Transl. by Simon Adler Stern. Author's ed. 12°. $2.....*Holt.*

Barker.—Modern Skepticism: a Journey Through the Land of Doubt and Back Again. A Life Story. By Joseph Barker. 12°, pp. 448. $1.75.....*Smith, E. & Co.*

Bartol.—Senatorial Character. A Sermon in West Church, Boston, Sunday, 15th March, after Decease of Chas. Sumner. By C. A. Bartol. 8°, pp. 23. Pap. 25 c. (Corr. title.).....*Williams.*

Bridge, Christiana. *See* Demogeot.

Browning.—The Poetical Works of Elizabeth Barrett Browning. *New ed.* Illustr. by Sol. Eytinge, Jr., W. J. Hennessy. W. Thwaites, and C. G. Bush. 4 vols. Cr. 8°. $10.....*Miller.*

Bulwer, E. L. *See* Lytton.

Burrowes.—Little Magda: The Story of a Child. By Rose Burrowes. 16°. $1.25.....*Dodd & M.*

California Reports. Vol. 45. By Charles A. Tuttle, Reporter. 8°, pp. 779. Shp. $6.....*Whitney.*

Demogeot.—History of French Literature. Adapted from the French of M. Demogeot, by Christiana Bridge. (Historical Handbooks.) 12°, pp. 340. $1.50.....*Lippincott.*

Duhring.—Philosophers and Fools. A Study. By Julia Duhring. Cr. 8°. $2.....*Lippincott.*

Farabeuf.—Ligation of Arteries. An Operative Manual. By Dr. L. H. Farabeuf. Transl. by John D. Jackson, M.D. With 43 illustr. 12°. $1.75.....*Lippincott.*

Farquarharson.—Our Fred; or, Seminary Life at Thurston. A Sequel to "An Old-Fashioned Boy." By Martha Farquarharson. With illustr. by Bush. 16°. $1.50. *Dodd & M.*

Fish.—Pulpit Eloquence of the XIX. Century. By Rev. H. C. Fish, D.D. Containing Discourses by Beecher, Adams, Parker (of London), Talmage, McCosh, and others. *New ed.*, with Supplement. With Portraits. 8°. $5. *Dodd & M.*

— Masterpieces of Pulpit Eloquence. Containing Discourses of the most celebrated Divines of all Nations. By Rev. H. C. Fish, D.D. Two vols. in one. 8°. (Reduced to $5.).....*Dodd & M.*

Hale.—Workingmen's Homes. Essays and Stories. By Edward E. Hale. With a Letter to Mr. Hale from Hon. Josiah Quincy. 16°, pp. 182. $1.25; pap. 75 c..*Osgood.*

Hazard.—Autumn Musings, and other Poems. By Elizabeth Hazard. 12°. $1.25.....*Lippincott.*

Heir of Malreward; or, Restored. A Novel. By the author of "Son and Heir." 8°. $1.50; pap. $1....*Lippincott.*

Hinsdale.—The History of a Great Mind: A Survey of the Education and Opinions of John Stuart Mill. By A. Hinsdale, A.M., President of Hiram Coll. 8°, pp. 30. Pap. 20 c.....*Bosworth, C. & H.*

Horrigan and Thompson.—Select American Cases on the Law of Self Defense. By L. B. Horrigan and S. D. Thompson. 8°, pp. 1,006. *Net* $7.....*Soule, T. & W.*

Hugo.—Ninety-three. By Victor Hugo. Transl. by Frank Lee Benedict. 8°, pp. 143. Pap. 75 c.....*Harper.*

Hume.—Alice Lestrange's Motto, and How it Gained the Victory. By Raba Hume. 16°. $1.....*Dodd & M.*

Leslie.—Miss Leslie's New Receipts for Cooking. Comprising all the new and approved methods for preparing the Table. Soups, Fish, Oysters, Terrapins, Turtle, Vegetables, Meats, Poultry, Game, Sauces, Pickles, Sweetmeats, Cakes, Confectionery, Puddings, Corn-Meal, Pies, Rice, etc. With Lists of Articles in Season suited to go together for Breakfasts, Dinners, and Suppers; and many New Receipts, and much useful and valuable information on all subjects whatever connected with general Housewifery. 12°, pp. 520. $1.75.....*Peterson.*

Lytton.—Ernest Maltravers; or, The Eleusinia;—Last of the Barons;—Lucretia; or, the Children of Night;—Night and Morning. By Sir Edward Bulwer-Lytton, Bart. Each complete in one volume. (*Lord Lytton ed.*) 12°. Per vol. $1.50.....*Lippincott.*

Martindale's United States Law Directory for 1874. Containing the names of one or more of the most reliable Law Firms, Banks, and Real Estate Agents in each of the Principal Cities and Towns of the United States and Canada; also, an extensive Digest of the Commercial Laws of each of the States and Territories and Canada, with Times for Holding Courts; the Bankrupt Law in Full, with all the Forms and Rules of Court; also, a complete list of all the Money Order Post Offices in the United States. By James B. Martindale, Attorney and Counsellor at Law. 8°, pp. 860. $6.50.....*Martindale.*

Maudsley.—Responsibility in Mental Disease. By Henry Maudsley, M.D. (International Scientific Series.) 12°, pp. 314. $1.50.....*Appleton*

Porter.—The Winter Fire. A Sequel to "Summer Driftwood." By Rose Porter. 12°, pp. 231. $1.25.*Randolph.*

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Ronald Dunbeath; or, Treasures in a Cave. By the author of "Hilda and Hildebrand." 16°. $1.25. *Dodd & M.*

Roper.—Handbuch der Lokomotive, Einschliesslich der Construction, Fuehrung und Behandlung von Lokomotiven und Dampkesseln. Mit Illustrationen. Von Stephen Roper. 18°. Mor. $2.50.....*Claxton.*

Seiss —Uriel; or, Some Occasional Discourses. By Joseph A. Seiss, D.D. 12°, pp. 287. $1.25....*Smith, E. & Co.*

Shove.—Life under Glass. Containing Suggestions towards the Formation of Artificial Climates. By George A. Shove. 16°, pp. 111. $1.....*Osgood.*

Wanklyn.—Milk Analysis. A Practical Treatise on the Examination of Milk and its Derivatives. Cream, Butter, and Cheese. By J. Alfred Wanklyn, M.R.C.S. 12°, $1. *Van Nostrand.*

Warner.—The Fourth Watch. By Anna Warner, author of "Melody of the 23d Psalm," etc. 24°, pp. 149. 60 c. *Randolph.*

Warner.—Baddeck, and that Sort of Thing. By Charles Dudley Warner. (Saunterer's Series.) 18°, pp. 191. $1.50. *Osgood.*

Werner.—Good Luck. By E. Werner. Transl. from the German by Frances A. Shaw. (Osgood's Library of Novels, v. 39.) 8°, pp. 153. $1.25; pap. 75 c.....*Osgood.*

Wikoff.—The Four Civilizations of the World. An Historical Retrospect. By Henry Wikoff. 12°, pp. 416. $1.50. *Lippincott.*

Winchell.—The Doctrine of Evolution: Its Data, its Principles, its Speculations, and its Theistic Bearings. By Alexander Winchell, LL.D., etc. 12°, pp. 148. $1. *Harper*

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Abbott, Commentary on Matthew, part 3, pap. .25

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Demogeot, Hist. of French Lit..... 1.50
Duhring, Philosophers and Fools..... 2.00
Farabeuf, Ligation of Arteries..... 1.75
Hazard, Autumn Musings..... 1.25
Heir of Malreward.....$1.50; pap. 1.00
Lytton, Ernest Maltravers;—Last of the Barons;—Lucretia;—Night and Morning (*Lord Lytton ed.*).....Ea. 1.50
Wikoff, Four Civilizations of the World..... 1.50

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Martindale's U. S. Law Directory, 1874..... 6.50

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Browning, Poetical Works, *new ed.*, 4 vols...10.00

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Hale, Workingmen's Homes....$1.25; pap. .75
Shove, Life under Glass..... 1.00
Warner, Baddeck..... 1.50
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Reynolds, Gipsy Chief.....Pap. 1.00

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Porter, Winter Fire..... 1.25
Warner, Fourth Watch..... .60

SMITH, ENGLISH & CO., Phila.

Barker, Modern Skepticism..... 1.75
Seiss, Uriel..... 1.25

SOULE, THOMAS & WENTWORTH, St. Louis.

Horrigan and Thompson. Select Am. Cases in Self Defense.....Net 7.00

D. VAN NOSTRAND, New York.

Wanklyn, Milk Analysis..... 1.00

SUMNER WHITNEY & CO., San Francisco.

California, Tuttle's Reports, v. 45..... 6.00

A. WILLIAMS & CO., Boston.

Bartol, Senatorial Character (corr. title), pap.. .25

ALPHABETICAL REFERENCE LIST OF BOOKS RECORDED IN APRIL.

☞ *The figures in ( ) refer to the (whole) number of the* "PUBLISHERS' WEEKLY" *in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.*

Adams, C. F. (120), Memoirs of J. Q. Adams, v. 1, $5. *Lippincott.*

Adams, J., Jr. (119), Doctrine of Equity, *6th Am. ed.*, $7.50. *Johnson.*

Adventures of an Att'y in Search of Practice. *See* Stephen, G.

Alger, W. R. (119), Poetry of the Orient, *4th ed.*, $1.50. *Roberts.*

Ariadne Florentine. *See* Ruskin, J.

Armadale. *See* Collins, W.

Arnold, M. (117), Higher Schools and Univ. in Germany, $2.....*Macmillan.*

Arthur, T. S. (119), Woman to the Rescue, $1.25.*Stoddart.*

Ashton, F. T. (117), Art of Designing Fancy Cotton and Woolen Cloth, $10 .....*Baird.*

Aurelian. *See* Ware, W.

Bain, A. (117), Logic, Deductive and Inductive, *new ed.*, $2. *Appleton.*

Baird, S. F. (118), An. Record of Science and Industry, 1873, $2.....*Harper.*

Baxter, W. (119), Life of Elder Walter Scott, $2. *Bosworth, C. & H.*

Beecher, H. W. (116), Sermons, v. 9 and 10, per v. $2.50. *Ford.*

— (116), Fruits, Flowers, and Farming, *new ed.* $2.....*Ford.*

Beldazzle's (118) Bachelor "Studies," $1.....*Carleton.*

Bengel, J. A. (119), Gnomen of the New Test., *new ed.*, transl. by Lewis and Vincent, 2 v., $9, $12, and $15. *Perkinpine & H.*

Bible (116), Leviticus, Numbers, and Deuteronomy, ed. by Samuel Clark, $1.75.....*Scribner, A. & Co.*

— (116), Polyglott Bible (Engl. Version), *new ed.*, $1. *Claxton.*

Bickersteth, E. H. (116), The Reef, etc., $1.25....*Carter.*

Boardman, W. E. (117), Faith Work under Dr. Cullis, $1.50.....*Willard Tract Repos.*

Boston (119) Business Directory, 1874, $3.75. *Greenough, J. & Co.*

Bowne, B. P. (117), Philos. of Herbert Spencer, $1.25. *Nelson & P.*

Brents, T. W. (116), Gospel Plan of Salvation, $2.50. *Bosworth, C. & H.*

Breymann, H. (118), French Grammar, $1.75..*Macmillan.*

Broom, H. (119), Legal Maxims, *7th Am. ed.*, $7.50. *Johnson.*

Bull, T. (119), Hints to Mothers, $1.....*Wiley.*

Bulwer, E. L. *See* Lytton, E. B.

Burrows, M. (118), Worthies of all Souls, $5...*Macmillan.*

By Sea and by Land. *See* Meriwether, H. A.

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It is not so unfrequently as might be supposed that we come across, in our intercourse with publishers, a total misapprehension of the drift of our course on underselling. We are told that it is scarcely worth while to foster the notions of a few Western booksellers, as though these were all concerned in the matter. We have said, time and time again, that we advocate the reform in question as a measure vital throughout the trade, and therefore most to the advantage of publishers, since they are the largest dealers. The importance of the Cincinnati Convention was not in its *personel*, but in the principles it put forward. Most of the points of its platform we believe to be of primary importance, and look to see them adopted by the trade as the only true remedy for its present and increasing difficulties.

It has, however, been suggested—and the question had already suggested itself to us—whether an attempt to reform the trade in this particular is not in opposition to the conditions of business in these days of the railroad, express, post-office, and telegraph; whether, in fact, the book business is not reorganizing itself to fit a new state of things. There is apparent force in this argument, especially

to those who believe, as we do, that these natural changes indicate healthful progress. But we do not think the argument holds of the book trade. The outcome of this view would be in setting a publisher's price (corresponding to the present wholesale prices) at which he would sell to any one who would buy, and letting local buyers pay the local dealer an added margin for his services as middleman. This would reduce the book business to the same basis, eventually, as the trades in groceries and dry goods.

But there are several reasons why the book business can not be carried on in this way. It may suffice to state that in the case of groceries and dry goods, each lot is different from others and must be judged by itself, besides which, the cost of freight and the inconveniences of purchasing at a distance are sufficient inducements to the local buyer to patronize the local dealer. But a book is not only a sample, but an identical pattern, of its whole class; the buyer orders with perfect surety as to what he is to get, and gets it easily by mail and at the cost of the seller. The local library is a sort of repository of samples, the newspapers describe the book accurately, and taking all together, the selection of what is wanted from a local stock is not of sufficient importance to support a resident bookseller. The final result of all this will be to do away with the booksellers, as a trade, entirely.

If books were necessaries of life, that must be bought in certain quantities, this would be, from the politico-commercial stand-point, a good thing. Although more men would be required at the centre of trade and in transportation, there would probably be a certain balance of workers set free to become direct producers. But this is not true of books. They are, above a very small *minimum*, a luxury from the business point of view, and a market has to be made for them. In a great and growing country like this, the difference between a book trade managed from centres and one distributed really might amount to fifty per cent. The crippling of the booksellers would be not only a trade, but a national, calamity, because they have thus an educational function of the first value.

This is then the alternative before the trade, whether it shall reform its system now or be broken down. We have spoken all along, in these discourses, from the publishers' and public's side chiefly. The public can no more afford to have that extremely useful class, the booksellers, disposed of, than can the publishers. It is a very plain alternative, in which it seems to us there is but one choice.

While we are upon these explanations, it may be well to treat of one more point. We have been amicably taken to task for going outside the province of an organ of the trade in criticizing the acts of individual houses in it. We have never given names, and do not intend to, but we have expressed opinions, favorable and unfavorable, on measures in which only one house is concerned. In a certain sense, as we have before said, no one has any right to criticize any man's business so long as he transgresses no moral law. Our position is this, that we are urging a reform which is notably to the interest of the trade, and most to that of its best houses. If we are debarred in this discussion from treating of the relations of individual measures to the general trade interest, always required that it be properly done, we are really debarred from any serviceable discussion. As an organ of the trade, it is our duty to treat of such matters, and it is the best houses which should support us, so long as we speak honestly, wisely, and in proper tone. Are we not right?

The Uniform Trade List Annual for 1874-1875.

THE editor has the pleasure of calling the attention of the trade to the prospectus of the UNIFORM TRADE LIST ANNUAL for 1874-75. The TRADE LIST ANNUAL for 1873, as a useful enterprise to the trade, if not a very profitable one to the editor and publisher, has been a thorough success. For several months after the publication of the volume, orders were received daily, and the demand has not ceased to-day. Unfortunately hundreds of booksellers, not having paid attention to the only safe rule which makes such publication possible—viz., to limit the edition according to subscription—had neglected to secure copies in advance and were thus disappointed, as no copy could be supplied from this office after publication day.

It is to be hoped, now that it is no more an experiment, the value and usefulness of the TRADE LIST ANNUAL having been thoroughly tested, that subscriptions will come forward *promptly*. It is desirable that the subscription list be closed at the earliest date possible, in order to enable us to give sufficient time to the publishers for the preparation of their lists, and to place the ANNUAL in the hands of the trade *before the opening* of the busy season. Belated subscriptions were chiefly the cause of the delay as well as the incompleteness of last year's ANNUAL. Subscribers will please remember that the more time and security given for the preparation of the work, the more completely and satisfactorily it can be accomplished.

Any suggestions of practical improvements will be thankfully received and considered. We are impatiently awaiting the BRITISH REFERENCE CATALOGUE, which, for the first time, is to do for England what the TRADE LIST ANNUAL has done for the United States. Should the former contain any improvement, it will, if possible, be adopted for the forthcoming ANNUAL. The latter, however, will present a feature which the British companion

probably will not contain, in its *Alphabetical Reference List of Books published and reported* from Jan. 15, 1873, to July 1, 1874—a feature which alone is fully worth the price of subscription.

THE special agreement among S.S. book publishers, having been generally signed, created a considerable demand for this class of books from those who buy for a rising market. The agreement goes into effect May 1st, and binds the parties thereto not to sell any juvenile or Sunday-school books to the trade at a greater discount than 40 and 10 per cent. from retail list prices, except on special bills of $500 and upwards, at retail list prices, purchased at one time, in which case the discount given shall not exceed 50 per cent. The above are understood to be cash rates, and there is to be no further inducement of any kind. The difficulty with this arrangement is that the discounts are not small enough to prevent underselling, though they protect the publishers among each other.

A COMMUNICATION in "The Library Corner" notes the desire of many librarians for a continuation of "Poole's Index." We wish this valuable work could be bought up to date, and shall be glad to have subscriptions offered to Mr. Poole through that department of THE WEEKLY; but from our own success with the Finding List subscriptions, we are not hopeful of the result.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

More Underselling Grievances.

PHILADELPHIA, April 23, 1874.

To the Editor of the Publishers' Weekly.

DEAR SIR: The following aggravated instances of the evil produced in the public mind by underselling may be of interest:

Some time since we received from a member of a wholesale grocery firm in Cleveland a request for a general catalogue, coupled with this remark: "For the past two years I have been buying books in *Boston* at list price, with discount of from 25 to 40 per cent. Can you do as well, or better?" Of course the response was that we could not "do as well" as Boston, not desiring to interfere with her legitimate trade. Again, very lately, we received from a person in a small town of Illinois, signing himself as "*Dentist*," an order for about five dollar's worth of our own publications, if at "*one-third off list price!*"

In this connection, it seems to us that one bad symptom of the demoralization of trade is the offer of certain journals to supply any book by mail. Not a very dangerous, but a suggestive instance of this is the advertisement of a small periodical published in this city by a *boy*, offering to send by mail, *post-paid*, any of a certain list of books, or *any book published*, at prices varying from 10 to 33⅓ per cent. below the retail. Of course this can only be done by an arrangement with some bookseller, but it is astonishing that any house should be willing to undertake so petty a business. Where are we going?

Very truly,

PUBLISHERS & BOOKSELLERS.

CORRESPONDENCE.

FROM PHILADELPHIA.

PHILADELPHIA, April 27.—A coincidence is to be noted in connection with a book shortly to be published by J. B. Lippincott & Co. I allude to the "Concordance to Shakespeare's Poems," by Mrs. Horace Howard Furness. The great concordance to Shakespeare's works is by a lady, Mrs. Cowden Clarke, whose laborious compilation is to be found in almost every library, and now what will happily prove a companion volume, is due to the industry of another lady. Mrs. Furness has given a great deal of attention to the early English poets and dramatists, and her labor on the poems of Shakespeare has been one of love. Mr. Furness, her husband, is well known in connection with the Variorum edition of Shakespeare's works which he is issuing, the volumes of which it is to be hoped will one day be published at a popular price, so as to be within the reach of poor students.

Gebbie & Barrie have completed their Boydel Gallery, and a very handsome book it is. I may also add that it has been a very successful venture. It is the first book of any pretentions published on this side of the Atlantic in which a photographic process has been employed for the illustrations, and it clearly demonstrates what may be done in that direction. They are about to issue another work in parts, the "Wilkie Gallery," with illustrations engraved on steel. Many of the illustrations have been specially engravad for the work, which will be an Imperial 4to, uniform in size with the Boydell. Sir David Wilkie occupies a position in art very similar to that of Dickens in literature. His most successful pictures were those in which he took for subjects the common everyday life of the poorer classes. They are a double source of pleasure, because while we may, from an artistic standpoint, admire their merits as paintings, their simple, unexaggerated truthfulness to life is a touchstone by which our keenest sympathies are instantly awakened. Such compositions as "Blind Man's Buff," "Reading the Will," "The Parish Beadle," "Distraining for Rent," and others of that class, require no interpretation. The meaning of the artist is patent the moment the picture is presented to us. The dullest observer is brought into instant communion with the spirit of the work, while the connoisseur alone knows the infinite genius and skill which has been required to produce the result. Later in his career Wilkie changed his style, seeking to emulate the depth and coloring of the old masters. Many of his later subjects were chosen from Spanish and Oriental scenes, in which, however, he is far less happy than in his earlier productions. The steel engravings contained in the "Gallery" are very finely executed and are beautifully printed. Each part will contain three illustrations and several pages of letter-press, and will be published at $1.

From art to jurisprudence is a long stride in ethics, but not in bookselling, where Tom Paine may fraternally rub shoulders with Paley without mutual inconvenience. Kay & Bros. have an extensive flock of sheep-bound volumes in preparation, of which the first to appear will be a second edition of "A Treatise on the Law of Homicide in the United States, with an Appendix of Leading Cases," by Francis Wharton, LL.D. Their other announcements include "A Treatise on the Law of Negligence, embracing English and American Authorities," by Francis Wharton; "The Proceedings in an Action at Law in Pennsylvania," by Hon. George Sharswood, edited by George Sharswood, Jr.; "Elements of the Law of Contracts," by S. M. Leake, with American notes by Francis Rawle, Esq., and Henry Reed, Esq.; "A Treatise on the Law of Notice as applied in Equity, in controlling the Acquisition and Enjoyment of Titles, iucluding the Doctrine of Purchase for Value, and of Equitable Assignments," by George Tucker Bispham, Esq.; "The Pennsylvania Act of 1853 for the Sale of Real Estate," by Eli K. Price, Esq.; "A Treatise on the Legal and Equitable Rights of Married Women," by William H. Cord, Esq., second edition; and "A Treatise on the Law of Executors and Administrators," by Edward Vaughan Williams, Judge, sixth edition, with notes and references by J. C. Perkins, LL.D., 2 vols.

Henry Flanders' "Treatise on the Law of Fire Insurance" has enjoyed the unusual good fortune for a law book, of reaching a second edition within eighteen months of its first appearance. The new edition has been thoroughly revised, and the latest cases embodied. Claxton, Remsen & Haffelfinger will publish it shortly. By the time this is in print, Porter & Coates will have published Madame Schwartz' new novel, "Gerda, or the Children of Work." Their advance orders for the book have been very large. "The Sportsman's Club Afloat," the new volume of the Harry Castlemon books, has also appeared. The gold medal awarded T. Ellwood Zell for his Encyclopædia, at the Vienna Exposition, has arrived in Philadelphia. It is a substantial nugget, weighing four ounces, but is not remarkable for its artistic execution.

T. B. Peterson & Bros.' announcements for May are as follows: "The Planter's Daughter," by Mrs. Eliza A. Dupuy; "Love and Liberty," a tale of '92 and '93, by Alexander Dumas; "Margaret Hamilton," by Mrs. C. J. Newby; and "The Conscript," by Alexander Dumas. These will be followed by "The Autobiography of Edward Wortley Montague," with a preface by Dr. R. Shelton Mackenzie; and "The Tower of London," by William Harrison Ainsworth, with illustrations.

J. V. W.

BOOKS RECEIVED.

GUY MANNERING, by Sir Walter Scott. (E. J. Hale & Son.) A new and very beautiful edition of the Waverly Novels, known as the "Thistle Edition," is publishing by the Hales. "Guy Mannering," in two volumes, makes the third and fourth volumes of the series. It will contain most of the illustrations of the Abbotsford edition, and is handsomely printed on tinted paper. The binding is also quite pretty, being in green cloth, having a medallion of Scott, surmounted by a thistle, stamped on the front cover, in black and gold. 16mo, cloth, $1.50

CONQUEST OF PERU, by W. H. Prescott, edited by J. Foster Kirk. (J. B. Lippincott & Co.) The first volume of the above work has only been issued as yet. It will, completed, form the third work of the new edition, now publishing with the author's latest corrections. It is a pleasure to merely handle the volumes of this edition, the entire get-up evinces such exquisite taste. 12mo, cloth, $2.25.

DEVEREUX, by Sir Edward Bulwer Lytton. (J. B. Lippincott & Co.) The last issue of the "Lord Lytton Edition." 12mo, cloth, $1.50.

FROM Carter & Bros. we have received three new books for the young folks—"The Reef, and other Parables," by Edward Henry Bickersteth, author of "Yesterday, To-day, and Forever," 16mo, cloth, $1.25; "Mabel Hazard's Thoroughfare," by the author of the "Win and Wear" series, 16mo, cloth, $1.25; "The Gospel and its Fruits," by J. H. Wilson, M. A., 16mo, cloth, $1.25.

SIMPLIFIED INTEREST TABLES, by Henry W. Law. (A. J. Kendall.) A most admirable and practicable method of computing interest. One of the fullest books of the kind in the market, and one of the cheapest. For all the particulars in reference to it we refer to the advertisement in this number. Folio, cloth, $3.

THE MAID OF ORLEANS, by George H. Calvert. (G. P. Putnam's Sons.) An historical tragedy in five acts, having for its central figure the unfortunate Joan of Arc. The little book is exquisitely gotten up, bound in white and gold and printed on creamy, satin-like paper. 12mo, cloth, $1.50.

HANDBOOK OF STATISTICS OF THE UNITED STATES, compiled by M. C. Spaulding. (G. P. Putnam's Sons.) Full of interesting and valuable information concerning our finances, under each administration, with a record of the various events of each Presidential term, with the statistics of every branch or department of government. In the neat brown covers of the "Handy Book Series." 12mo, cloth, $1.00.

TRUTHS FOR TO-DAY, by David Swing (Jansen, McClurg & Co.) A number of very able sermons by a most eloquent and brilliant divine, delivered from the pulpit of the Fourth Presbyterian Church, Chicago, during the past winter. The typographical excellence of the book must also be praised, The fine clear type in which it is presented makes it one of the most attractive publications out. 12mo, cloth, $1.75.

ENGLAND POLITICAL AND SOCIAL, by Auguste Laugel. Translated by Prof. James Morgan Hart. (G. P. Putnam's Sons.) M. Laugel was for many years in England, as private secretary to the Duc d'Aumale, and in this way became perfectly familiar with the language, literature, society and institutions of that country. His essays are not alone remarkable, however, for their candor and justness—the style in which they are written is something quite beyond the average essayist. Prof. Hart has done thorough justice to it, retaining in his translation all the originality of expression and epigrammatic terseness which distinguishes the French. 12mo. cloth, $1.50.

LITERARY AND TRADE NEWS.

MR. ALBERT MASON, of the well-known firm of Mason, Baker & Pratt, is again at his post, with restored health. His many friends will be glad to know his trip abroad has benefited him.

MR. HENRY M. WYNKOOP, formerly with Lee, Shepard & Dillingham, is now the agent of Henry L. Hinton & Co., having severed all business connections with the first named firm.

THE story that has been circulating through the papers that "Mrs. Harriet Beecher Stowe, on account of ill-health, will not give to the public anything from her pen for several years to come" is authoritatively denied, as Mrs. Stowe is in excellent health, and will soon commence in the *Christian Union* "We and our Neighbors," a story in part illustrating the temperance agitation, on which she has been working the past year.

THE lectures of Prof. Peabody, of Harvard College, on "Christianity and Science," lately delivered in Dr. Adams' Church, New York, on the Ely Foundation of the Union Theological Seminary, are to be published in the early Autumn by Robert Carter Brothers, uniform with Dr. McCosh's "Christianity and Positivism" of the same series. These lectures, setting forth the evidences of Christianity with great originality, clearness, and force, were listened to during their delivery with unflagging interest by clergymen of various denominations, judges, lawyers, medical and unprofessional men, and ladies also. To these, and to the large outside public who were not privileged to hear them, the volume will be cordially welcome.

A VERY handsome compliment is paid to American Scholarship in a circular of many well-known Birmingham men, commending Mr. Furness' Shakespeare: "So elaborate and costly a publication can, under no circumstances, repay its editor for his labor of love and his untiring industry; and it is, therefore, thought desirable, in the interests of international literature, that an edition of Shakespeare edited and printed in America, so well worthy of support, should be more widely known."

RANDOLPH has become the publisher of "The Lectures to Educated Hindus," delivered by Prof. Julius H. Seelye during his late visit to India.

A NEW and revised English edition of Stanley's "How I found Livingstone," to contain a long introductory chapter on the death of Dr. Livingstone, and a memoir and extracts from Dr. Livingstone's last correspondence with Mr. Stanley, will soon appear.

BY a misunderstanding we printed Oliver's "American Precedents" in our list of books published; the publishers, Dresser, McLellan & Co., Portland, now inform us that it will not be ready until June 15th.

LIBRARY CORNER.

"The Library Corner" seems *the* place to agitate the subject of a new edition of "Poole's Index to Periodical Literature." Librarians on all sides express a great desire for such an index, brought up to date. Quite a large number are making MSS. supplements, expensive and troublesome in making, and cumbrous and unsatisfactory in use. Now, in an age of cheap printing, it seems economy to have this work done, and it may be done if those who feel the need will respond with subscriptions enough to justify publication. One who has really used Poole's will hardly go without something of the kind, and could afford a liberal subscription rather than make MSS. supplements. The American and English libraries need and ought to have at once an index list down to date, supplemented each year hereafter, and as often as each ten years condensed into one alphabet. We might very properly look to the Congressional Library to produce the work, but just now things are not well situated at Washington for much extra labor in the library. I have talked with quite a number of American librarians and find a strong feeling in favor of an early publication. Mr. Poole, I understand, has the work in an advanced stage, and could probably be induced to publish. I propose a subscription list in the "Corner" after the plan of the Finding List subscription. Prof. Montague, Librarian of Amherst College, says he wants six copies and will start the list with $100, rather than not have them. Let us hear from our large libraries which have incomes of dollars where Amherst has dimes, and the Index will be forthcoming. Who will follow the lead of Amherst? M. B.

AMHERST, Mass., has a new free library, whose history, in summary, may help some other town desirous of a like institution. In January, 1873, a few persons feeling the need, organized a Book Club of 24 members, paying each $5 into the book fund and agreeing to give their books to a free library when it should be established. In the summer the book club held a three days' fair, furnishing dinner and supper each day beside. This cleared, above expenses, $700, and was in itself so thoroughly enjoyable to all concerned that it paid for itself again. Then a "Library Association" was formed, all becoming members who gave above $5 toward the prospective library. During the summer and fall the old book club had held, every week or two, public library meetings, both in the centre of the town and in the school-houses of adjoining parts, they calling attention to the need of a library, so that when the subscription paper was passed around, $700 more was raised and the library really started. Many books were at once presented and continue to come in, as is always the case in every free library, and $1,000 expended on books secured about 1,000 volumes at the liberal discount of 1-3 and 5 per cent. for cash. Two very pleasant rooms were rented for $75; $200 more fitted them with cases, tables, newspaper files, carpet, stove, lamps, &c.; about $100 more supplied a selection of the best periodicals; 300 copies of the catalogue of 28 pages cost $28; book plates, rules, &c., cost $12 more. Miss Beaman gives her service as librarian for $50 a year, and a young man of public spirit opens the reading-room each evening without any compensation. The rooms are very pleasant, and crowds visit the library. Amherst is largely indebted for the excellent arrangements of its library to Dr. Cate, who visited in its interest several of the best-managed free libraries, getting methods and suggestions which he has with economy and good judgment applied to the library at Amherst.

BUSINESS CHANGES.

NEW YORK CITY.—Waldron & Payne have removed their printing business from 37 Park Row to No. 4 St. Mark's Place (American Church Press Co.), where they are prepared to do book and job printing in all its branches.

NEW YORK CITY.—Mr. Henry S. Allen, formerly a member of the firm of Leavitt & Allen Bros., whose partnership expired by limitation February last, has established himself at No. 136 Eighth street, very near Broadway, with a view to publishing subscription books. He has in preparation, as his first venture, a History of America, from its earliest discovery to the present time, by eminent and popular authors, containing upward of 1000 pages, 4to., fully illustrated with photo-engravings from steel plates by our best artists.

Stationery Department.

MAY 2, 1874.

Published in the first number of each month.

Stationery and Fancy Goods.

THE trade in Stationery and Fancy Goods during the past month has been very dull, and both dealers and importers complain that unless there is a great revival of trade, many will be placed in a very tight position.

It was anticipated that the Spring would bring about a revival of business, but in this there has been a general dissappointment owing to many circumstances It was thought that the currency question then pending would have been settled in time to have allowed the trade to recuperate and bring about the ordinary Spring demand. But Congressional action came too late and unless the matter was finally decided by the presidential veto, the time was passed, and all hope of Spring trade gone with it. This is probably the chief cause of the present dullness, but there may be added another, that is the final effect of the late panic. This monetary convulsion struck so deep and disturbed the finances of the country to such an extent that recovery cannot be so quick as many thought it would be. Money and credit have not yet returned to their customary channels, and until this comes about business must suffer.

The situation, however, is mending every day, and the system of strict credits have been so universally adopted, will undoubtedly hasten the desired end. It would be well if the trade generally refused to return to the former system of long credits, as it is not a safe business principle, and certainly not to be depended upon at any time when an extra pressure is brought to bear upon the market. But now thirty days' cash, or credit not exceeding ninety days is the plan almost universally adopted, but the latter time only give in the most approved cases. If this rule is adhered to it will do much toward removing the present depression.

In stationery there is nothing new upon the market, and as we have said no trade doing, except in standard articles. The season has been wonderfully unproductive of novelties from the fact that manufacturers have been unwilling to invest their capital in enterprises that seemed doubtful. Many of the large wholesale houses sent out their travelers over a month ago to endeavor to drum up trade in the smaller towns and the rural districts, but the results were so meagre that most of them have been recalled. They report that the country trade is as dull as in the cities, and that those who have stock left from last season prefer to sell it off even at a loss in preference to purchasing new goods.

Spring trade in fact is looked upon as lost, and such being the case nothing is expected until the Fall trade begins, unless it be small orders through the Summer, from those who need the goods to satisfy immediate demands.

The fancy goods trade is circumstanced about the same as the stationery trade. Dealers complain of a lack of business, and aver that they have never experienced so dull a season. Some few cases of samples have arrived from Paris, London, and Vienna, but owing to the prevailing stagnation the samples have not been exposed. We are, therefore, unable to give any idea of the prevailing styles, but we are told that they are very handsome, and that skins and leather will predominate for Winter goods.

Bags, valises, umbrellas, flasks, and the ordinary run of travelers' goods which should now meet with a ready sale share the general stagnation, and only such goods are sold as meet the immediate wants of the retailer. The importers are waiting patiently until the Fall and are satisfied to keep their new goods quiet until that time. They then expect a good trade which will more than compensate them for the present.

We desire to call attention to the removal of Mr. Willy Wallach, for many years established at No. 41 John Street. Mr. Wallach has secured the extensive establishment known as No. 36 Park Row, No. 143 Nassau Street and No. 4 Beekman Street. Here Mr. Wallach will engage in a general wholesale jobbing and retail trade and endeavor to sustain that reputation for fine goods which he has always enjoyed.

McLOUGHLIN BROS. present to the trade a number of new games, of "Nations," "Old Maid," "The Spider and the Fly," and "Authors, improved," $3.00 per doz., the first of which is arranged in suits like the ordinary playing cards, and can be used as a substitute. The well-known popularity of their issues will make these goods sought after by the trade. The house has also some new series of linen books, four kinds in 12mo. at 25 c., twelve kinds in 12mo. at 35 c., twelve kinds in 8vo. at 50 c., and four kinds in 4to. at 60 c., besides binding up Aunt Louisa's favorite stories in one volume, cloth, $2, and issuing a new "Mother Goose set to Music" at $1.

English Novelties.

From Perry's Monthly Price Current.

PERRY & CO.'S VITROGRAPH PENCIL.—This is a pencil constructed upon an entirely new principle, which enables the user to write with a blue or yellow mark upon shop windows, porcelain, metal, or other vitrous surface, such as paper, wood, &c. It resembles an eraser in appearance —can be sharpened with a knife like other pencils, and as a marker on woven textures it will rank amongst the very foremost novelties of the day. It cannot fail to commend itself to the trade and to shippers, as it retails at 3d. each.

PARLOR ELECTRIC TELEGRAPH.—We have received from Moon & Co. this amusing and instructive apparatus, which enables any one, young or old, to understand the electric principle of the telegraph, and how it is worked. It comprises a single-needle instrument, with alphabet on dial, mahogany stand, galvanic battery, connecting wires, and full instructions complete in a small box, not bigger than a snuff-box. Undoubtedly this is a marvellously entertaining, instructive, and scientific toy, designed to call out and cultivate the reflective and reasoning power of children. When we mention that it can be retailed at 1s. 6d., we should think it would find a welcome as a companion for the family and the fireside in many a home, and even in schools. The same firm are bringing out two others of the same kind, one to retail at 5s., the other, a perfect model of the post-office instrument, and in the general estimation not a whit behind it, as far as merit and completeness is concerned. This retails at one guinea. Sold by Perry & Co.

STATIONERY PRICE-CURRENT.

The following List, including only the most prominent articles, will be gradually completed according to the encouragement our endeavors—to represent the Stationery and accessory trades, as well as the Book-trade—may receive from the Manufacturers, Importers, and Wholesale Dealers in these particular branches. Suggestions are solicited from the Retail trade as well as from Wholesale Dealers.

The Price-Current will, until further notice, appear monthly, in the Stationery Number of the Publishers' Weekly (the first number of each month).

ADJUSTABLE BOOK COVERS.

Will fit any book. Useful for everybody. Per 100	$1.75
For 500, with Dealer's advertisement	10.00
For 1,000, " "	18.00

PERFORATED LIBRARY NUMBERS.

3-16 in. size, runs 1 to 10,000. Per 100	.10
5-16 " " 1 to 1,000. "	.10
½ " " " " "	.20

BLOTTERS.

Dreka's Dictionary Blotter.

	Per Doz.
No. 201; size, 9 by 6; French morocco	$11.00
" 202; " 10½ " 9; "	13.75
" 203; " 13 " 9½; "	16.25
" 301; " 9 " 6; English cloth	7.40
" 302; " 10½ " 9; "	8.50
" 303; " 13 " 9½; "	9.35
" 601; " 9 " 6; fine Russia	32.75
" 602; " 10½ " 9; "	47.25
" 603; " 13 " 9½; "	63.75
" 801; " 9 " 6; fine Calf	22.25
" 802; " 10½ " 9; "	30.75
" 803; " 13 " 9½; "	39.00

CARDS.

Playing Cards.

A. Dougherty's.

Nos.	
1. Steamboats, assorted star and calico backs	$ 24.00
3. No. 2 Highlanders, assorted star and calico backs	28.00
4. Eurekas, assorted star and calico backs	31.00
9. Decaturs, assorted star and calico backs	48.00
12. Star Eagle, half linen, assorted star and calico backs	72.00
13. Star Eagle, pure linen, assorted backs	168.00
26. Star Eagle, pure linen, assorted backs, extra quality (squared)	168.00
6. Great Mogul, fancy backs	40.00
33. Eagle, American flag back, enamelled	54.00
23. Decatur, fancy backs, enamelled	48.00
16. Great Mogul, fancy backs, enamelled	54.00
35. Great Mogul (Euchre), fancy backs, enamelled	54.00
36. Great Mogul, Solo, fancy backs, enamelled	48.00
17. Harry the Eighth, fancy backs, super-enamelled	72.00
30. Eagle, fancy backs, extra enamelled, in gold	96.00
31. Great Mogul, illuminated backs, extra super-enamelled	84.00
34. Great Mogul, illuminated faces, and backs in gold	130.00
38 Great Mogul, cotton-plant backs and gold spots, extra super-enamelled	150.00
40 Convey Corners	96.00

Goodall's London Cards.

BEST QUALITY.

	Per doz.		Per doz.
Geranium	$15.00	Mogul, series, 400, 401	$15.00
Apple Blossom	15.00	Cherry Bloom	14.00
Canadian Arms	15.00	Japanese Figure	14.00
Tiger Lily	15.00	Hazel Nut	14.00
National	15.00	Mistletoe	14.00
Palace	15.00	109, 110, 111, 112, 113, 114, 115, 116	$11.00
Holly	$14.00	Gold back	9.75
Butterfly	14.00	Florigated, Light	9.75
Mogul series 308, 309, 310, 311, 312, 313	14.00	Florigated, Dark	9.75
Fern	11.00	Floral	9.75
Shakespeare	11.00	Gold Star	9.75
City of London	11.00	Small Star	9.25
Moguls, series 204, 205, 206, 207, 208	11.00	Tinted Enamel, Blue, Green, Pink, Violet, and White	9.00
Moguls series, 107, 108,			

SECOND QUALITY.

	Per doz.		Per doz.
Moguls, series A, Dark and Light	$8.75	Florigated, Dark	$9.00
Moguls, series B Dark and Light	8.75	Gold Florigated	9.00
Florigated, Light	9.00	Gold Floral	9.00
		Floral	9.00

DOMESTICS.

	Per gross.		Per gross.
Mount Vernons	$72.00	Virginias	$36.00
Golden Gates	54.00	Broadways	28.00
Columbias (Euchre packs)	48.00	Regattas, Bichromatics	24.00
Gen. Jacksons, No. 1.	40.00	Steamships, Bichromatics	22.00
Gen. Jacksons, Sporting	42.00		

Visiting Cards.

(51 Cards in Pack.)

	Per doz. packs.
XX Bristol, 1	$1.50
XX Bristol, 2	1.60
XX Bristol, 2½	1.80
XX Bristol, 3	2.00
XX Bristol, 3½	2.12
XX Bristol, 4	2.25
Mill Bristol, 2½	1.00
Mill Bristol, 3	1.25
Mill Bristol, 3½	1.50

Wedding Cards.

Wedding Cards, square, per doz. packs	$2.75 to $10.00
Wedding Envelopes, square, per gross	1.90
Wedding Billets, per ream	4.50
Tying Wedding Cards, per 100	3.00

CRAYONS.

	Per gross.
Blackboard, Waltham, White	$ .15
Blackboard, Waltham, Assorted Colors	1.10
Steatite	1.00

ERASERS.

(*Steel.*)

Rodgers' 4 inch Cocoa	$3.75
" 5 " "	4.25
" 4 " Bone	4.25
" 5 " "	4.75
Superb, 4 " Cocoa	2.25
" 5 " "	2.50
" 4 " Bone	3.25
" 5 " "	3.50
" Knife Blade Cocoa	3.00
" " Bone	4.00

FILES.

Ready Reference Files.

No.		Doz.
0,	cloth covered, 3 x 7	$1.05
1	" 3 x 8	1.15
2	" 3½x 8	1.32
3	" 4 x 9	1.63
4	" 4½x10½	1.90

U. S. Standard Bill Files.

No.		Doz.
170,	8½x 3	$2.40
303,	8½x 3½	2.80
404,	9 x 4	3.20

Bill Files.

No.		Doz.
1,	Bronze Base, straight	$3.30
2	" with slide	3.60
3	" " hook	4.25
4	" canceller	4.50

GAMES.

Backgammon Boards.

Leather, 2 in nest, per nest	$2.75
Leather, 3 in nest, per nest	3.50
Leather, 2 in extra, per nest	$4.50 to 9.00
Morocco Paper, each	1.00 to 1.25

Checker-Men.

	Per doz.
Box-Wood	$1.75
Turned Wood	1.25

Chess-Men.

	Per doz.
Bone, German	$7.50 to $36.00
Wood, German	9.00 to 15.00
Santon, German	18.00 to 36.00

Dominoes.

	Per doz.
Bone, ordinary quality, ebony back	$3.00 to $6.00
Bone, good quality, ebony back	6.00 to 12.00
Bone, Mahogany boxes	6.00 to 18.00

INKS AND FLUIDS.

Arnold's Writing Fluids.

	Per doz.
Quarts	$5.25
Pints	3.25
Half pints	1.75
4 oz.	1.00
Cones	.60

Arnold's Copying Ink.

	Per doz.
Quarts	$10.00
Pints	5.50
Half pints	3.75

"B" Copying Ink.

	Per doz.
Quarts	$5.50
Pints	3.25

Carter's Combined Writing and Copying Ink.

	Per doz.
Quarts	$8.00
Pints	5.00
Half pints	3.00
4 oz.	2.00
Cones	.75

Discount, 15 per cent.

David's Writing Inks.

	Per doz.
Black, Blue, and Violet, 2 oz. oct. stands	$ .75
" " " 4 oz. bottles	1.25
" " " 6 oz. bottles	1.55
" " " 8 oz. bottles	2.00
" " " pint bottles	3.50
" " " quart bottles	6.00
" " " half gallon jugs	12.00
" " " 1 gallon jugs	24.00
Carmine Ink, 1 oz., draped stands	2.00
" No. 1—1 oz., cork stopper	2.50
" No. 2—2 oz., cork stopper	3.50
" No. 1—1 oz., ground stopper	3.50
" No. 3—2 oz., "	5.00
" No. 4—4 oz., "	8.00
" No. 5—8 oz., "	15.00
" pints "	24.00
" quarts "	48.00

Discount, 20 per cent.

Copying Ink, 8 oz. stone bottles	3.00
" pint "	5.00
" quart "	9.00
Red Writing Ink, 1 oz. bottles	1.00
" " 2 oz. bottles	2.00
Writing Fluid, 2 oz. stone stands	1.00
" 8 oz. stone bottles	3.00
" pints	4.50
" quarts	8.00
" half gallon stone jugs	15.00
" 1 gallon stone jugs	30.00

Indelible Ink, etc.

	Per doz.
Brigg's Indelible Ink	$2.25
Brigg's Glass Marking Pen	2.25
Clark's Indelible Pencil	2.00
Payson's Indelible Ink	2.25
Payson's Combination (Ink and Pen)	5.00

Stephen's Fluid and Copying.

	Per doz.
Blue-Black Writing Fluid, quarts	$5.25
" " pints	3.25
" " half pints	1.75
" Copying Fluid, quarts	10.00
" " pints	5.50
" " half pints	3.25

Veuve Adrien Maurin et G. Toiray, Inks.

La Syrienne Violet Black Copying, quarts	$9.00
" " " " " pints	6.00
La Persane Jet Black Writing Fluid, quarts	9.00
" " " " " " pints	6.00

INK STANDS.

	Per doz.
Flat Glass Inks, 2½ in	$1.00
" " 3 in	1.15
" " 3½ in	1.30
" " 4 in	1.70
" " 4½ in	2.13
" " 5 in	2.58
" " 5½ in	3.05
" " 6 in	3.53
Cocoa Pocket Inks, No. 2	1.60
" " No. 3	1.50
Silliman's School, No. 1	1.30
" No. 2	1.20
" No. 3	1.08
Silliman's Academic	4.05
" Mechanic	2.25
Common Sense, No. 1	12.00
" No. 2	6.00
" No. 3	4.50
The "Magic" Inkstand	16.00
Barometer, with rack	$16.20
" without "	13.50
Irving, with "	12.00
" without "	10.20

Ground Glass Stoppered.

	No.	In.	
Round,	308,	1	$2.40
"	"	2	3.02
"	"	2	3.60
"	"	2½	4.25
"	"	3	5.40
"	"	3½	7.20
"	"	4	8.32
"	"	4½	11.00
Sq. Cut Inks.		1	6.02
" "		2	5.75
" "		3	4.82
" "		4	4.25

MUCILAGE.

	Per doz.
David's, No. 1—8 oz.	$5.00
" No. 2—3 oz.	2.00
" No. 3—3 oz.	1.75
" Bill Sticker, 3	1.50
" pints	6.00
" quarts	11.00
" gallon jugs	42.00

Discount, 20 per cent.

PAPER.

Blotting Paper.

	Per ream.
White or Colored, 60 lbs	$15.00
" 80 lbs	20.00
" 100 lbs	25.00
" 120 lbs	30.00
White, in pads, per dozen packages	75 c. to 1.00

Drawing Papers.

German.

	Per quire.
Cap, 14x17	$ .35
Demy, 15x20	.45
Medium, 17x22	.60
Royal, 19x24	.80

Whatman's.

	Per quire.
Cap, 14x17	$ .55
Demy, 15x20	.90
Medium, 18x23	1.30
Royal, 19x24	1.65
Super Royal, 19x27	2.00
Elephant, 23x28	2.85
Imperial, 22x30	2.85

Bristol Boards.

Reynold's.

	Per doz.
Cap, 12½x15¼—2 sheet	$ .50
" " 3 "	.75
" " 4 "	1.00
Demy, 14¾x18¼—2 sheet	.85
" " —3 "	1.25
" " —4 "	1.65
Medium, 16½x20 —2 sheet	1.10
" " —3 "	1.75
" " —4 "	2.25
Royal, 18½x22½—2 sheet	1.50
" " —3 "	2.25
" " —4 "	3.00

Tissue Papers.

American White	Per rm., 2.00
" Asst'd Colors	" 2.50
English White	" 2.50
" Asst'd Colors	" 4.50

Gold and Silver Paper.

Plain, 15 x 19	Per quire, $1.50
Embossed, "	" 2.00

Writing Papers.

First Class.

Letters and Caps, 8, 10, 12, and 14 lbs. to ream.

Per lb., .30 to .35

Legal and Bill Caps, 10, 12, 14, and 16 lbs. to ream. Per lb .31 to .36
Commercial Notes, 4, 5, 6, 7, and 8 lbs. to ream. Per lb., .32 to .37½
Octavo Notes, 4 and 5 lbs..... .35 to .40
Billet " 3 1-2 lbs..... .35 to .40

Second Class.

Letters and Caps.....Per lb., .27 to .28
Legal and Bill Caps..... .28 to .30
Commercial Notes..... .26 to .30
Octavo and Billet Notes..... .30 to .35

French Note Papers.

			Ream.
Grand Quadrille,	8 kilo.	Com'l	$2.00
"	8 "	Octavo	1.75
"	10 "	Com'l	2.50
"	10 "	Octavo	2.25
Fancy Patterns,	10 "	Com'l	2.75
"	10 "	Octavo	2.50
Onion Skin, ruled			1.75

PARLOR KALEIDOSCOPES.

Per Doz.....$33.00

PENCILS.

Lead Pencils.

American Pencil Co. Per gro.

Black Round Gilt.....$5.00
Red Hexagon " 6.75

Dixon's American Graphite Pencils.

Per gro.

Round Gilt.....$4.50
Hexagon " 6.00
Round Gilt, rubber heads..... 6.50
Hexagon " " 8.00

Eagle Pencil Co.

Per gro., GOLD.

Black Round Gilt.....$4.25
Hexagon " 5.75
Office Round, rubber inserted..... 5.00
" Hexagon " 6.00

A. W. Faber's.

Per gro., GOLD.

Round Gilt.....$4.80
Hexagon " 6.60
Tabet R. C..... 3.75
" Hex..... 5.50
Siberian.....10.00

Per doz.

English Drawing, 7 in. wooden box.....$5.40
" 5 " " 4.50
" 5 " " knife and rubber... 8.25

PENS AND PEN HOLDERS.

Steel Pens

Per gro.

Gillott's, No. 303.....$1.00
" " 404..... .55
" " 351..... .60
" " 170..... .75
Washington Medallion..... 1.00
Spencerian, No. 1..... 1.00
" " (Qr. gross boxes)..... 1.10
Esterbrook's Bank, No. 14..... .55
" Reservoir " 22..... .55
" Falcon " 048..... .55
" Extra Fine " 333..... .60
" School " 444..... .45

Quill Pens.

Doz. bx.

Italian, 25 in a box.....$2.75
Portable " 3.25
Large " 4.50
Office " 5.75
Congress " 10.50

Pen Holders.

Per gro.

Accommodation, fluted..... .40 to .50
" swell..... 1.00
French tip..... 3.00
Tin holders.....2.50 to 10.00
Bone holders, per doz..... .50 to 2.00
One gross assorted, in box..... 3.50
One-half gross assorted, in box..... 1.75

RUBBERS.

Stationers' Rubber, 20, 30, 40, 60, 80 pieces to lb., per lb.....$ .60
Rubber Heads, for pencils, per gross..... 2.00
Rubber Bands, ¼ in., per gross..... .80 and 1.00
Rubber Bands, ½in., per gross.....1.60 and 2.00

SCHOLAR'S COMPANIONS.

Per Doz.

Tin, furnished.....$2.00

SLATES AND SLATE PENCILS.

"D" Slates.

Sizes.	Prices per doz.	Doz. in cs.	Price per cs.
4 x6	$1.30	24	$31.20
5 x 7	1.50	18	27.00
6 x 9	2.10	12	25.20
6 x10	2.20	12	26.40
7 x11	2.40	10	24.00
8 x12	2.90	8	23.20
9 x13	3.50	6	21.00
9¼ x14	4.80	5	24.00

CONTENTS OF ASSORTED CASES.

Sizes.	5x7	6x9	6½ x10	7x11	8x12	9x13	Per cs.
No. 1	1½	2	2	3	3	0 doz.	$28.00
No. 2	3	2	2	2		½ doz.	22.40

Discount 60 and 10 per cent.

Eureka Noiseless Slates.

Sizes.	Prices per doz.	Doz. in cs.	Price per cs.
6x 9	$3.60	12	$43.20
7x11	4.20	10	42.00
8x12	4.50	8	36.00

CONTENTS OF ASSORTED CASES.

Sizes	6x9	7x11	8x12	Doz.	Per cs.
Cases	3½	3	2½	9	$36.45

Discount 50 per cent.

Slate Pencils.

AMERICAN SOAP STONE.

Per 1,000.

4 inch, in boxes, in cases of 10,000.....$3.50
5 " " " 4.50
6 " " " 5.00

GERMAN.

6 inch.....$1.60
7 " 1.85

Steatite.

4 inch.....$3.50
5 " 4.50
6 " 5.00

Silicate Book Slates.

FOR SLATE PENCIL. Per doz.

Pocket, Interleaved, with Calendar, 3¼x5⅝ in.....$1.80
Companion, Interleaved, gilt title " 2.52
Quartz, 2 surfaces, 5x8½ in..... 2.16
Silica, Interleaved, 6 surfaces, 5x8½ in..... 3.60
Mineral, Interleaved, 6 surfaces, 7x11 in..... 7.20

FOR LEAD PENCIL.

Per doz.

Daily memoranda Interleaved, gilt, 3x3¾ in.....$1.80
Calendar, 5 surfaces, " 3x5 in..... 2.16
Every Day, gilt, title, " 3x5 in..... 2.52
Minute, gilt title, 10 surfaces, extra, 3x5 in..... 3.60
Cash, ruled and dollar columns, 10 pages, 3¼x5⅛ in. 3.60
Journal, ruled, without dollar lines, 10 pages, 3¼x5⅛ in..... 3.60

Boston Book and Leaf Slates.

Moisture Proof. For Slate Pencil.

Per. doz.

No. 1-2, surface 5 x 8 1-2.....$1.80
" 2-6, " 5 x 8 1-2..... 3.00
" 4-6, " 6 x 9..... 4.50
" 5-2, " 6 1-2 x 10..... 2.40
" 6-6, " 6 1-2 x 10..... 5.40
" 1, single leaf 4 x 6 1-2..... .42
" 2, " 4 3-8 x 7 1-4..... .60
" 3, " 6 x 9..... .90
" 1, double leaf 4 x 6 1-2..... .90
" 2, " 4 3-8 x 7 1-4..... 1.20
" 3, " 6 x 9..... 1.80
Dry Slate Rubber..... .40

STEREOSCOPES.

Per doz.

Black Walnut, Imit., Hood.....$10.50
Mahogany, " 24.00
Rosewood, " 26.00

THERMOMETERS.

Per doz.

Tin Case, 7 inch.....$5.00
" 8 " 5.50
" 10 " 6.50
" 12 " 8.00

Ruby Tubes, 50 c. per dozen extra.
Discount 33⅓.

English Novelties.

Continued from page 431.

From the London Stationer.

NICHOLSON'S COMBINED PEN WIPER AND PIN-CUSHION is very effective, and deserves to meet with a large sale. The pen wiper is of the ordinary description, while the mounting consists of a pin-cushion formed and colored like a cottage-loaf, which is in various quarters attacked by tiny mice. It is made in two sizes, and may be obtained at Messrs. Dean's and other wholesale houses.

THE DINNER CARDS published by Mr. Sulman, of the City Road, are incomparably superior to any other, and we award them unqualified praise. The printing is excellent, and the design amusing, while there is decided novelty in the manner in which space is provided for the insertion of names. Explanation will scarcely suffice to do the cards justice, and we advise our friends to make themselves acquainted with the varieties. The *Menu Cards* issued by the same gentleman are also good, but less striking than the dinner cards.

THE INDIA-RUBBER GUM BRUSH introduced by Mr. E. Thompson, of 79 Moreton Street, Strangeways, Manchester, is now issued in a corrugated form, so that it holds a quantity of gum which it distributes evenly. One of the advantages of this article is that, not being absorbent, it does not get stiff.

PRAYER BOOK BINDING has lately received a considerable amount of attention, and the once sombre-looking but substantial patterns have given place to various mundane designs. One of the latest novelties is the introduction of full-page illuminations upon the outer, containing texts suitable for children. They may be seen at Messrs. Dean's, and other wholesale bible depots.

COLORED STRAW CARTE-DE-VISITE FRAMES are being issued by Mr. Tiffany, of Leeds. They are effective in appearance and a novelty.

From Letts' Shippers' Monthly.

INDIA-RUBBER GUM BRUSHES AND SPREADERS.—In many respects, most undoubtedly, vulcanized india-rubber is far more suitable for the purposes required than the material generally found in gum brushes. There is no waste, the brush does not get hardened if left out of the gum, and there are no bristles to come out. The "brushes" are all mounted on wood handles, and vary in retail price from 1d. to 4d. each. The new spreader, however, has a glass handle, and the india-rubber at the side instead of at the end, retailing at 1d. A large and steadily increasing trade may be safely anticipated for these useful and novel little articles.

THE REGISTERED COMBINED ENVELOPE CASE, INKSTAND AND BLOTTER.—The peculiarity calling for special notice in this pattern is the concealed inkstand beneath the envelope case. When closed the appearance is that of a well-finished ordinary pattern, but, on pressing a hidden spring near the base, the upper part falls over and reveals a well furnished ink range, with ink bottle, pen tray, wafer and stamp boxes, &c. Each 27 and 39s.

COMBINED PERPETUAL AND PHOTOGRAPHIC INKSTAND.—Quite a novelty in the manufacture of inkstands is here introduced. The sides are provided with oval openings, and within is an arrangement by which the photos. of friends, eminent persons, or views may be inserted or changed at pleasure. The inkstand is of brass, very strong, with screw top, for travelling purposes if desired, and is charged with a perpetual supply of black writing fluid.

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Runs to 1,000, Tinted paper, *Per* 100, 10 cts.

Runs to 10,000, White Paper, *Per* 100 10 cts.

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VOLS. 1, 2, 3, 4, and 55 (I., II., III., IV., and LV.) of Niles' Register.—Address, OWEN & MOORE, Clarksville, Tenn.

TO buyers and sellers of "Second-Hand School Books." Correspondence solicited by A. H. Clark, Bookseller, Peekskill, N. Y.

PERSONS who can spare the No. of the PUBLISHERS' WEEKLY for Jan. 3, 1874, being Vol. 5, No. 1, would greatly oblige the publisher by returning them, for which we will extend their subscription one month.

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Invite attention to their large and varied assortment of

Visiting and Wedding Cards,

embracing all the fashionable tints. Quality first-class. Prices reasonable.

Printers' Cards of Every Description.

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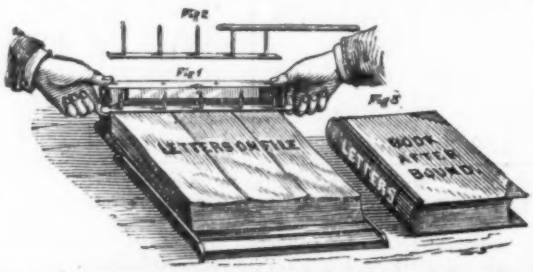

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" 2, Cloth, Plain, - - -	3.75	" 4, Cloth, Plain, - -	7.50	" 7, Cloth, Plain, - -	11.00
" 2, " Gilt, - -	4.25	" 4, " Gilt, - -	9 00	" 7, " Gilt, - -	15.00
" 2, Imitation, Plain, - -	4.25	" 4, Imitation, Plain, - -	9.50	" 7, Imitation, Plain, - -	13.50
" 2, " Gilt, - -	4.75	" 4, " Gilt, - -	10.50	" 7, " Gilt, -	18.00

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" 5, " " Plain, -	20.00 "	" 4, " " Plain, - -	17.00 "
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The odd numbers are in Imitation; even numbers are in Morocco.

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No. 3, (fits books numbered 5 & 6), - - - - - - - $4.00 per doz.

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A convenient method of keeping accounts with the Laundry. These are made in three varieties. For "Ladies," containing a list of their garments; for "Gentlemen," containing a list of their garments; and for "Family," containing *both* lists. Each page contains *two* lists one for laundry and one to retain. Each style is made in thickness for twenty-six weeks and fifty-two weeks.

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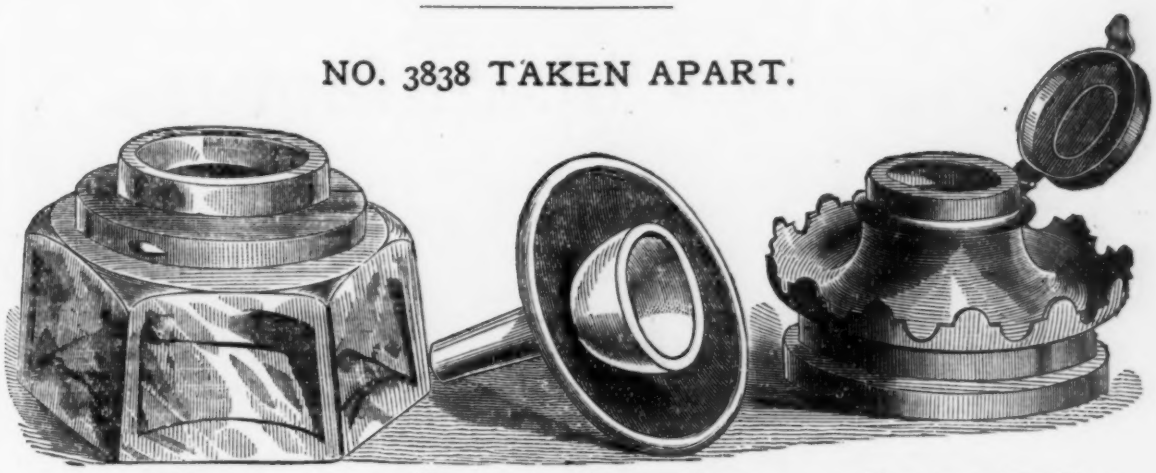
NON-SPILLING PRESSURE INKSTAND.

No. 2 Complete. 3 Inch. in Diameter

NO. 3838 TAKEN APART.



STAND. FUNNEL AND RUBBER SHIELD. TOP WITH PEN RACK.

Is the best and handiest Inkstand now in use for the following reasons:

1st. It is always closed and preserves the ink from contact with the air.
2d. Although closed, the ink is always accessible to the pen.
3d. Whether there is much or little ink in the inkstand, the pen always takes the same quantity, and not more than required.
4th. Ink is obtained quicker from it than from any other inkstand, a desideratum for rapid writers.
5th. No blots are made; any surplus of ink on the pen being drawn back by the funnel.
6th. The ink being stirred up every time it is used, always remains uniform and fresh.
7th. The inkstand may be dropped or upset without spilling a drop of ink.

DIRECTIONS.

To pour the Ink into the Inkstand:

Take off the top by turning it to the left, and close it by pushing it slightly down, and then turn towards your right.

To take Ink.

Plunge the pen perpendicularly to the bottom of the porcelain funnel and press it slightly. The pen bearing upon the sides will not suffer. The necessary pressure is so little that after a short time it will be exercised unknowingly.

The India rubber shield and funnel should be washed every two or three months, according to kind of ink used.

N. B.—If by increased temperature, a little ink should remain in the funnel, it is only necessary to open the inkstand, to raise the rubber so as to let the air out, and then close it again.

By following these directions everybody will soon acknowledge that this inkstand has a great and uncontestable superiority over all others.

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